



**COMMONWEALTH OF VIRGINIA
VIRGINIA INFORMATION TECHNOLOGIES AGENCY**

BLACKBERRY WIRELESS INTERNET ACCESS SERVICE

THIS IS A MANDATORY USE CONTRACT FOR WIRELESS INTERNET ACCESS SERVICE FOR STATE AGENCIES AND INSTITUTIONS. USERS ARE FREE TO BUY COMPATIBLE EQUIPMENT FROM OTHER SOURCES. THE CONTRACT DOES PROVIDE PRICING FOR EQUIPMENT AS A CONVENIENCE.

DATE: August 6, 2003

CONTRACT #: VA-020430-GTSI

VENDOR: GTSI Corp.
3901 Stonecroft Blvd.
Chantilly, VA 20151

FIN: 54-1248422

CONTACT PERSON: Ms. Sally Cook
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TERM: August 6, 2002 – August 5, 2004

DELIVERY: 30 Days

FOB: Destination

PAYMENT: Net 30 Days

For Additional Information Please Call:

Contract Information:

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Contracts Administrator
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Technical Information:

Mr. Robert Gleason
Telecommunications Contracts Engineer
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E-mail: robert.gleason@vita.virginia.gov
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NOTES: **ALL TELECOMMUNICATIONS SERVICES MUST BE OBTAINED THROUGH VITA UNLESS A WAIVER IS OBTAINED.**
Individual Commonwealth of Virginia employees are not authorized to purchase equipment services for their personal use from this contract.

CONTRACT # VA-020430-GTSI
CONTRACT CHANGE LOG

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**ATTACHMENT A
TO
MODIFICATION #3
AGREEMENT VA-020430-GTSI**

PRICE LIST – BLACKBERRY PRODUCTS AND SERVICES

This Attachment "A" is hereby incorporated into and made an integral part of Agreement VA-020430-GTSI between GTSI Corp. and the Commonwealth of Virginia. All other Price List(s) and Price List Supplement(s) previously incorporated into the Agreement are hereby deleted and made null and void.

PRICING

FOB price for all Products and Services delivered under this Agreement are identified below. Services for unlimited wireless usage shall be warranted to operate free from failure and shall be available for use by the Authorized User twenty-four (24) hours per day, seven (7) days per week, including weekends and holidays. The cost of this Warranty is included in the monthly recurring price for each Service contained herein and continues throughout the life of the Service. Equipment delivered under this Contract shall be new equipment, and shall include one (1) year Return to Vendor Warranty that commences upon Product Acceptance as delineated in Contract VA-020430-GTSI, Paragraph 42, entitled “*Acceptance*.” Contractor shall repair or replace the Equipment and return within 72 hours of receipt. All Warranty/Maintenance specifications delineated in Contract VA-020430-GTSI shall remain unchanged.

All other features, performance specifications and characteristics, and support requirements shall be in accordance with Contract VA-020430-GTSI.

ITEM	GTSI PART #	VENDOR PART #	PRODUCT DESCRIPTION	PURCHASE PRICE
BLACKBERRY WIRELESS HANDHELD DEVICES				
1	5995-988577	PRD-05567-003	*RIM 950 Wireless Handheld (Requires Exchange or Notes) (Cingular Network - 900MHz) <i>Includes: Docking Cradle, Plastic Holster, Desktop Software CD and User Manual</i>	\$313
2	5995-1320433	PRD-04992-001	RIM 957 (8 meg) Wireless Handheld (Requires Exchange or Notes) (Cingular Network - 900MHz). Same Price as (5 meg) unit 5995-988578. This product has more memory.	\$431
3	5995-988580	PRD-05570-006	*RIM 857 Wireless Handheld (Requires Exchange or Notes) (Motient Network - 800MHz) <i>Includes: Docking/Charging Cradle, Plastic Swivel Holster, Desktop Software CD and User Manual</i>	\$431
BLACKBERRY SERVER SOFTWARE				
4	5995-1518889	PRD-06149-001	Blackberry Enterprise Server v3.6 for Microsoft Exchange (20 users)	\$3,421.45
5	5995-1518891	PRD-06154-001	Blackberry Enterprise Server Software for Lotus Domino V 2.2 - includes 20 CAL's	\$3,421.45
6	5995-1518892	PRD-06154-002	2.2 CAL, Lotus Domino, Single	\$49.70
7	5995-1518893	PRD-06154-003	2.2 CAL, Lotus Domino, 10 pack	\$378

8	5995-1518894	PRD-06154-004	2.2 CAL, Lotus Domino, 100 pack	\$3,448.20
9	5995-1354917	PRD-02414-010	CAL, Microsoft Exchange, v3.5 Single license	\$50
10	5995-1354918	PRD-02414-011	CAL, Microsoft Exchange, v3.5 10-pack licenses	\$378
11	5995-1354919	PRD-02414-012	CAL, Microsoft Exchange, v3.5 100-pack licenses	\$3,472
12	5995-988582	PRD-02414-005	CAL - Client Access License (10-pack) (Lotus Domino) - <i>only available for enterprises with 20 or more user licenses for the BES</i>	\$275
13	5995-1599825	PRD-06149-014	BlackBerry Enterprise Server Software Upgrade Program for Exchange V3.6 (includes upgrade for all CALS on 1 BES)	\$854.30
14	5995-1599826	PRD-06154-008	Blackberry Enterprise Server Software Upgrade Program for Lotus Domino V2.2 (includes upgrade for all CALS on 1 BES)	\$854.30
BLACKBERRY ACCESSORIES				
15	5995-1095724	ACC-03447-001	RIM 857/RIM 957 Docking/ Charging Cradle (<i>minimum order must be quantity 20</i>)	\$53
16	5995-1105315	ACC-03447-002	RIM 857/RIM 957 Plastic Swivel Holster (<i>minimum order must be quantity 20</i>)	\$16
17	5995-1105316	ACC-03447-003	RIM 857/RIM 957 Leather Holster (<i>minimum order must be quantity 20</i>)	\$19
18	5995-1105317	ACC-03447-004	RIM 857/RIM 957 Cradle AC Adaptor (<i>minimum order must be quantity 20</i>)	\$14
19	5995-1105318	ACC-03447-005	RIM 950 Docking Cradle (<i>minimum order must be quantity 20</i>)	\$18
20	5995-1105320	ACC-03447-008	RIM 950 Plastic Holster (<i>minimum order must be quantity 20</i>)	\$8
21	5995-1105321	ACC-03447-010	RIM 950 Battery door - 2 prong (<i>10 pack</i>)	\$14
22	5995-1105322	ACC-03447-011	RIM 950 Battery door - 3 prong (<i>10 pack</i>)	\$14
23	5995-1028681	ACC-03279-001	RIM 857 / RIM 957 Travel Charger (lot size 20)	\$22.70
BLACKBERRY REPAIR PART NUMBERS				
24	5995-1194334	RMA/REPAIR 950	950 BlackBerry Flat Rate Repair	\$150
25	5995-1194335	RMA/REPAIR 957 or 857	957 BlackBerry Flat Rate Repair	\$200
26	5995-1194332	RMA/OUT OF WARRANTY 950	950 Out of Warranty Exchange (<i>when customer returns defective unit there will be a \$50.00 credit</i>)	\$325
27	5995-1194333	RMA/OUT OF WARRANTY 957 or 857	957 Out of Warranty Exchange (<i>when customer returns defective unit there will be a \$75.00 credit</i>)	\$425
BLACKBERRY AIRTIME & PAGING SERVICE OPTIONS				
28	5995-708572	RIMUPG-BND1	1 year airtime flat rate for unlimited wireless email service. Required at time of initial order for Models 850/857and Models 950/957. Then use for airtime renewal for 2nd and subsequent years of airtime after the 1st year.	\$548
29	5995-1340691	RIMUPG-BND1-8MEG	1-YR airtime flat rate wireless email service (8MB DEVICE ONLY) - Same Sell Price as 5995-708572	\$548
30	5995-1139494	SRV-00001-999	Reactivation fee for airtime	\$40

31	5995-1340689	RIMPAGE-1-8MEG	1-YR basic paging - No Activation Charge (8MB DEVICE ONLY) - Same Sell Price as 5995-708574	\$98
32	5995-1340690	RIMPAGEPLUS-1-8MEG	1-YR enhanced paging - No Activation Charge (8MB DEVICE ONLY) - Same Sell Price as 5995-708576	\$138
ADD BLACKBERRY PAGING				
33	5995-708574	RIMPAGE-1	** 1 year Basic paging - No Activation Charge	\$98
34	5995-708576	RIMPAGEPLUS-1	*** 1 year Enhanced paging - No Activation Charge	\$138
ADD BLACKBERRY CANADIAN ROAM OPTION				
35	5995-837193	RIMROAM-1	** 1 year Canadian roam option – No Activation Charge (<i>To be used if frequent use/travel to Canada. Basic Service includes roaming throughout Continental US</i>)	\$332

Notes:

- * **RIM 950, RIM 957, RIM 850** and **RIM 857** must be purchased with annual airtime contract
- ** **BASIC PAGING SERVICE** - Available only in conjunction with a one or two year wireless email service. Basic paging includes: Group 800 number with paging pin; Custom greeting & Activation is Included
- *** **ENHANCED PAGING SERVICE** - Available only in conjunction with one or two year wireless email service. Enhanced paging includes: Personal 800 number; Custom greeting; Voicemail (25 messages; 60 second length; 72 hour retention) and Activation is included
- **** **MAINTENANCE** - Covers all BlackBerry Enterprise Server and BlackBerry Desktop Software releases for a period of one year

Terms:

- Email Service "activation fee" included
- 30-day money back guarantee, return within 30 days for a full refund
- Prices effective on date of publication
- Date of publication: July 16, 2003

SHIP TO / BILL TO ADDRESSES

Shipping and billing addresses will be included on individual Orders referencing this Contract.

DELIVERY SCHEDULE

All shipments shall be FOB destination. Shipping charges shall be included in product pricing. No additional charges will be allowed. The delivery schedule shall be established by individual order. If delivery of all Products and Services is not completed within thirty (30) days after the scheduled delivery date, the Commonwealth may cancel the Agreement without further obligation.

VITA POINTS OF CONTACT

Contract Compliance Information

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DIT Billing

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DIT Ordering Officers*

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* Authorized Users of this Contract can initiate Blackberry service by forwarding a Telecommunications Service Request (TSR) form to these individuals. This form may be submitted using the online form at <http://www.vita.virginia.gov/misforms/forms/TSRv2.cfm>. An Authorized User may also print this form by going online to http://www.vita.virginia.gov/misforms/forms/TSR_PDF.cfm, and submit it via fax. VITA staff will process this TSR and submit a Telecommunications Service Order (TSO) with the Services provider as delineated under the Contract paragraph #51 herein, entitled “ORDERS (TELECOMMUNICATIONS SERVICES)”

CONTRACTOR POINTS OF CONTACT

State and Local Program Manager

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Blackberry Product/Svcs Technical Assistance

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Service Trouble Reporting

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